

# KEPPEL REIT FIRST QUARTER 2014 FINANCIAL STATEMENTS ANNOUNCEMENT UNAUDITED RESULTS FOR THE QUARTER ENDED 31 MARCH 2014

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## SUMMARY OF KEPPEL REIT RESULTS FOR THE QUARTER ENDED 31 MARCH 2014

		GROUP		
	<b>1Q2014</b> \$'000	1Q2013 \$'000	+/(-) %	
Property Income	46,782	41,432	12.9	
Net Property Income	39,468	34,418	14.7	
Share of Results of Associates	15,985	14,198	12.6	
Total Return before Tax	42,873	36,099	18.8	
Income Available for Distribution	55,104	52,242	5.5	
Distribution to Unitholders <sup>1</sup>	55,104	52,242	5.5	
Distribution per Unit ("DPU") (cents)				
For the Period	1.97	1.97	-	
Annualised	7.99	7.99	/=	
Distribution Yield %	7.0% <sup>2</sup>	5.9% <sup>3</sup>		

### Notes:

- (1) Distribution to Unitholders is based on 100% of the taxable income available for distribution.
- (2) The yield is based on the market closing price per unit of \$1.140 as at the last trading day, 31 March 2014.
- (3) The yield is based on the market closing price per unit of \$1.360 as at the last trading day, 28 March 2013.

Distribution	1 January 2014 to 31 March 2014
Distribution Type	(a) Taxable income (b) Tax-exempt income (c) Capital distribution
Distribution Rate	(a) Taxable income distribution - 1.17 cents per unit (b) Tax-exempt income distribution - 0.70 cents per unit (c) Capital distribution - 0.10 cents per unit
Books Closure Date	23 April 2014
Payment Date	28 May 2014



## INTRODUCTION

Listed by way of an introduction on 28 April 2006, K-REIT Asia was renamed Keppel REIT on 15 October 2012. Keppel REIT is currently one of the largest real estate investment trusts listed on the Singapore Exchange Securities Trading Limited.

Keppel REIT's objective is to generate stable income and long-term growth for Unitholders by owning and investing in a portfolio of quality income-producing commercial real estate and real estate-related assets pan-Asia.

As at 31 March 2014, Keppel REIT has an asset size of more than S\$7.2 billion comprising 10 premium commercial assets strategically located in the central business districts of Singapore, and key cities of Sydney, Melbourne, Brisbane and Perth in Australia.

In Singapore, Keppel REIT owns a 99.9% interest in Ocean Financial Centre, a one-third interest in Marina Bay Financial Centre Phase One (comprising Towers 1 and 2 and Marina Bay Link Mall), a one-third interest in One Raffles Quay, a 92.8% of the strata office space at Prudential Tower, and 100% of Bugis Junction Towers.

In Australia, Keppel REIT owns five premium commercial assets, which comprises a 50% interest in 8 Chifley Square and 77 King Street Office Tower in Sydney, a 50% interest in the office building at 8 Exhibition Street in Melbourne, a 50% interest in 275 George Street in Brisbane, as well as a 50% interest in the new office tower to be built on the Old Treasury Building site in Perth.

Keppel REIT is sponsored by Keppel Land Limited ("Keppel Land"), one of Asia's leading property developers, and managed by Keppel REIT Management Limited, a wholly-owned subsidiary of Keppel Land.



## 1. UNAUDITED RESULTS FOR THE QUARTER ENDED 31 MARCH 2014

The Directors of Keppel REIT Management Limited, as manager of Keppel REIT, announce the following unaudited results of Keppel REIT for the quarter ended 31 March 2014:

1(a)(i) Statement of total return and distribution statement, together with a comparative statement for the corresponding period of the immediately preceding financial year

# **Statement of Total Return**

<u> </u>		Grou	2	
		1Q2014	1Q2013	+/(-)
	Note	\$'000	\$'000	%
Gross rent		45,117	40,685	10.9
Car park income		770	347	121.9
Other income	_	895	400_	123.8
Property income	_	46,782	41,432	12.9
Property tax		(1,492)	(1,546)	(3.5)
Other property expenses	1	(4,018)	(3,755)	7.0
Property management fee		(1,145)	(1,064)	7.6
Maintenance and sinking fund		(659)	(649)	1.5
contributions	-			
Property expenses	-	(7,314)	(7,014)	4.3
Net property income		39,468	34,418	14.7
Rental support	2	13,045	17,325	(24.7)
Interest income	3	9,803	7,902	24.1
Share of results of associates	4	15,985	14,198	12.6
Share of results of joint ventures	5	831	8	>500
Amortisation expenses	6	(9,038)	(13,220)	(31.6)
Borrowing costs	7	(14,539)	(12,895)	12.7
Manager's management fees	8	(11,498)	(10,229)	12.4
Trust expenses	_	(1,184)	(1,408)	(15.9)
Total return before tax		42,873	36,099	18.8
Income tax expense	9 _	(3,022)	(2,925)	3.3
Total return after tax	:=	39,851	33,174	20.1
Attributable to:				
Unitholders		39,831	33,157	20.1
Non-controlling interest		20	17	17.6
	-	39,851	33,174	20.1
Distribution Statement				
Total return for the period attributable to		39,831	33,157	20.1
Unitholders		39,031	33,137	20.1
Net tax adjustments	10	15,273	19,085	(20.0)
Income available for distribution	-	55,104	52,242	5.5
Distribution to Unitholders	11	55,104	52,242	5.5
Distribution per unit (cents)				
For the period		1.97	1.97	1411
Annualised		7.99	7.99	<del>(</del> €)



#### Notes:

NM - Not meaningful

(1) Included in other property expenses are the following:

<u> </u>		
1Q2014 \$'000	1 <b>Q2013</b> \$'000	
75	39	
777	1,344	
2,309	1,559	
501	605	
356	208	
4,018	3,755	
	\$'000 75 777 2,309 501 356	

- (2) This relates to the rental support top-up payments received by Keppel REIT for the additional 29% of the strata office space at Prudential Tower acquired on 2 November 2009, the one-third interest in BFC Development LLP ("BFCDLLP") which holds Marina Bay Financial Centre Towers 1 and 2 and Marina Bay Link Mall, 77 King Street Office Tower, Sydney, and the approximate 99.9% interest in Ocean Properties LLP ("OPLLP") which holds Ocean Financial Centre ("OFC"). In the prior period, the rental support top-up payments received by Keppel REIT also included its additional 19.4% of the strata office space at Prudential Tower acquired on 3 May 2011.
- (3) Interest income comprises the following:

	Group	
	1Q2014	1Q2013
	\$'000	\$'000
Interest income from fixed deposits and current accounts	259	190
Interest income from shareholder's loans to One Raffles Quay Pte Ltd ("ORQPL") and BFCDLLP	5,249	5,423
Interest income from convertible notes in Mirvac 8 Chifley Trust and Mirvac (Old Treasury) Trust	4,295	2,289
	9,803	7,902

- (4) Share of results of associates for the current period relates to Keppel REIT's one-third interests in (i) ORQPL's net profit after tax, and (ii) BFCDLLP's partnership profit.
- (5) Share of results of joint ventures relates to Keppel REIT's 50% interests in Mirvac 8 Chifley Trust's ("M8CT") and Mirvac (Old Treasury) Trust's ("MOTT") net profit after tax.
- (6) Please refer to paragraph 1(b)(i), note 4.
- (7) Borrowing costs comprise the following:

	Group	
	1Q2014	1Q2013
	\$'000	\$'000
Interest expense on term loans	13,592	10,444
Interest expense on revolving loans	95	1,908
Amortisation of capitalised transaction costs	852	543
	14,539	12,895



Graun

- (8) The Manager has elected to receive 100% of its management fees earned in respect of the approximate 87.5% interest in OPLLP and the 50% interest in 8 Exhibition Street as well as 50% of its management fee earned for the approximate 12.4% interest in OPLLP and the rest of the properties in units of Keppel REIT for FY2014 and FY2013.
- (9) Income tax expense comprises (i) tax of 17% (2013: 17%) on the rental support top-up payments received by Keppel REIT for its interests in BFCDLLP and OPLLP, net of deductible interest expense, and (ii) withholding tax expense in relation to the income from the Group's investments in Australia.
- (10) Included in the net tax adjustments are the following:

	Grou	<u>)</u>
	1Q2014	1Q2013
	\$'000	\$'000
Management fees paid and/or payable in units	7,676	6,803
Trustee's fees	267	242
Amortisation of intangible asset and capitalised transaction costs	9,890	13,763
Temporary differences and other tax adjustments	(2,560)	(1,723)
	15,273	19,085

Included in temporary differences and other tax adjustments were share of results of associates and joint ventures, dividend and distributions income, effect of recognising rental income on a straight line basis over the lease terms, non-taxable income and non-deductible expenses.

(11) Keppel REIT has been distributing 100% of its taxable income available for distribution to Unitholders. The distribution to Unitholders is based on 100% of the taxable income available for distribution to Unitholders.

# 1(a)(ii) Statement of comprehensive income together with a comparative statement for the corresponding period of the immediately preceding financial year

## Statement of Comprehensive Income

		<u>Group</u>	
	<b>1Q2014</b> \$'000	<b>1Q2013</b> \$'000	+/(-) %
	\$ 000	\$000	/0
Total return after tax	39,851	33,174	20.1
Other comprehensive income:			
Foreign currency translation	1,806	10,557	(82.9)
Cashflow hedges:	(2,269)	4,203	NM
Net change in fair value of cash flow hedges Share of net change in fair value of cash flow hedges of an associate	217	(1,733)	NM
Other comprehensive income for the period	(246)	13,027	NM
Total comprehensive income for the period	39,605	46,201	(14.3)
Attributable to:			
Unitholders	39,586	46,184	(14.3)
Non-controlling interest	19	17	11.8
	39,605	46,201	(14.3)



# 1(b)(i) Balance sheets, together with a comparative statement of the end of the immediately preceding financial year

# **Balance Sheets**

<del></del>		Gro	oup	Trust			
	Note	31/03/2014	31/12/2013	+/(-)	31/03/2014	31/12/2013	+/(-)
	.,,,,,	\$'000	\$'000	%	\$'000	\$'000	%
Non-current assets		****	*	,,			
Investment properties	1	4,016,784	4,015,094	0.04	994,817	994,760	0.01
Investment in subsidiaries				·	1,837,852	1,837,852	-
Investment in associates	2	2,269,735	2,269,185	0.02	1,979,167	1,979,167	12
Investment in joint ventures	3	339,070	315,310	7.5	420	*	¥:
Amount owing by subsidiary	-	-	-	120	828,098	798,648	3.7
Fixed assets		20	23	(13.0)	9/20	141	2
Intangible asset	4	38,318	47,356	(19.1)	048	1,094	(100.0)
Derivative financial instruments	5	1,593	2,738	(41.8)		143	<b>=</b>
Total non-current assets		6,665,520	6,649,706	0.2	5,639,934	5,611,521	0.5
		-,,	.,,		, ,		
Current assets							
Trade and other receivables	6	40,496	33,865	19.6	51,039	40,128	27.2
Prepaid expenses		1,148	1,010	13.7	77	22	250.0
Cash and bank balances		77,517	90,611	(14.5)	53,024	61,782	(14.2)
Derivative financial instruments			347	(100.0)		347	(100.0)
Total current assets		119,161	125,833	(5.3)	104,140	102,279	1.8
Total assets		6,784,681	6,775,539	0.1	5,744,074	5,713,800	0.5
Current liabilities		00.044	04.050	(0.4)	47.504	42.005	40.4
Trade and other payables		86,311	94,258	(8.4)	47,561	43,095	10.4
Income received in advance	-	1,936	1,621	19.4	417	239	74.5
Short term borrowings	7	0.000	281,953	(100.0)	440	281,953	(100.0)
Current portion of security deposits		3,230	3,927	(17.7)	443	852	(48.0)
Derivative financial instruments	8	4,979	6,559	(24.1)	4,979	6,559	(24.1)
Provision for taxation		10,261	10,858	(5.5)	9,622	10,998	(12.5)
Total current liabilities		106,717	399,176	(73.3)	63,022	343,696	(81.7)
Non-current liabilities							
Income received in advance		15,975	19,585	(18.4)	15,010	17,907	(16.2)
Long term borrowings	7	2,710,506	2,400,905	12.9	2,254,498	1,944,642	15.9
Derivative financial instruments	8	24,323	21,966	10.7	21,882	20,332	7.6
Non-current portion of security deposits	-	30,788	30,183	2.0	9,548	9,281	2.9
Deferred tax liabilities	•	4,753	4,753		"	5,25	*
Total non-current liabilities		2,786,345	2,477,392	12.5	2,300,938	1,992,162	15.5
Total Hon-current habilities		2,700,545	2,411,532	12.5	2,000,000	1,552,102	10.0
Total liabilities		2,893,062	2,876,568	0.6	2,363,960	2,335,858	1.2
			277#E7027#E70700		,,		
Net assets		3,891,619	3,898,971	(0.2)	3,380,114	3,377,942	0.1
Panrasanted by:							
Represented by:							
Unitholders' funds		3,889,642	3,896,993	(0.2)	3,380,114	3,377,942	0.1
Non-controlling interest		1,977	1,978	(0.1)			
		3,891,619	3,898,971	(0.2)	3,380,114	3,377,942	0.1
		4.00			4.04	4.01	
Net asset value per unit (\$)		1.39	1.40		1.21	1.21	
Gross borrowings / Value of deposited	9	42.4	42.1				
properties (%)	J	42.4	42.1				



#### Notes:

- (1) The increase in investment properties is due mainly to capital expenditure for 8 Exhibition Street.
- (2) This relates to the one-third equity interests in ORQPL and BFCDLLP, advances to these associates and the Group's share of post-acquisition results of these associates.
- (3) This relates to the 50% interest in M8CT and Mirvac 8 Chifley Pty Limited; and 50% interest in MOTT and Mirvac (Old Treasury) Pty Limited. It also includes convertible notes held in and advances to these joint ventures. The properties held through M8CT and MOTT are 8 Chifley Square (which received its Certificate of Practical Completion in July 2013) and the new office tower to be built on the Old Treasury Building site respectively.
- (4) This relates to the unamortised aggregate rental support top-up payments receivable by the Group for its 100% interest in the office tower at 77 King Street, Sydney, and the approximate 99.9% interest in OPLLP. In the prior year, the balance also included unamortised aggregate rental support top-up payments receivable by the Group for the additional 19.4% of the strata office space at Prudential Tower and its one-third interest in BFCDLLP which holds Marina Bay Financial Centre Towers 1 and 2 and Marina Bay Link Mall. The intangible asset is amortised over the remaining rental support periods for the respective properties.
- (5) This relates to the fair value of interest rate swaps entered into by the Group.
- (6) Included in the balances are receivables for rental support top-up payments of \$11.9 million as at 31 March 2014 (31 December 2013: \$20.8 million).
- (7) This relates mainly to bank borrowings taken up to finance the acquisition of one-third equity interest in associates, ORQPL and BFCDLLP, the additional 19.4% of the strata office space at Prudential Tower, the 50% interest in M8CT, the approximate 99.9% interest in OPLLP, 50% interest in MOTT and 50% interest in 8 Exhibition Street. The Group's balance also includes OPLLP's bank borrowings.
- (8) This relates to the fair value of the foreign currency forward contracts entered into in relation to the investments in MOTT and M8CT and income from the Australian properties, and fair value of interest rate swaps entered into by the Group.
- (9) This is based on the total amount of gross borrowings and valuation of deposited properties (held directly and indirectly) of \$7.2 billion as at 31 March 2014 (31 December 2013: \$7.2 billion).



## 1(b)(ii) Aggregate Amount of Borrowings and Debt Securities

	<u>Gro</u>	u <u>p</u>
	As at 31/03/14 \$'000	<b>As at 31/12/13</b> \$'000
Secured borrowings		
Amount repayable after one year	886,954	886,954
Less: Unamortised portion of fees	(3,972)	(4,312)
	882,982	882,642
Unsecured borrowings		
Amount repayable within one year	-	282,039
Amount repayable after one year	1,832,897	1,522,884
Less: Unamortised portion of fees	(5,373)	(4,707)
	1,827,524	1,800,216
Total borrowings	2,710,506	2,682,858

## **Details of Collaterals**

As a security for the 5-year term loan facilities of \$425 million, the Group mortgaged its Bugis Junction Towers and a 73.4% interest of the strata office space at Prudential Tower. In addition, Keppel REIT granted the lender the following:

- (i) an assignment of the rights, title and interest of the Trust and the insurances effected over Bugis Junction Towers;
- (ii) an assignment of all the rights, benefits, title and interest of the Trust in and to the property sale agreement and tenancy agreements relating to Bugis Junction Towers; and
- (iii) a debenture creating fixed and floating charges over all assets of the Trust relating to Bugis Junction Towers.

For the 5-year term loan facility of \$505 million, the Group granted the lenders securities of up to an aggregate principal amount of \$900 million comprising of a mortgage against OFC and the following:

- (i) an assignment of construction contracts and construction guarantees; and
- (ii) an assignment of rental and insurance proceeds derived from OFC.

As at 31 March 2014, the Group had total borrowings of approximately \$2,719.9 million and an unutilised \$930.8 million of facilities available to meet its future obligations. The all-in interest rate for all borrowings for 1Q2014 stood at 2.18% per annum.



## 1(c) Consolidated Statement of Cash Flows

Consolidated Statement of Cash Flows		Grou	<u>p</u>
		1Q2014	1Q2013
One and the second seco	Note	\$'000	\$'000
Operating activities Total return before tax		42,873	36,000
Adjustments for:		42,073	36,099
Interest income		(9,803)	(7,902)
Amortisation expense		9,038	13,220
Share of results of associates		(15,985)	(14,198)
Share of results of joint ventures		(831)	(8)
Borrowing costs		14,539	12,895
Management fees paid and/or payable in units		7,676	6,803
Depreciation		3	4
Rental support income		(13,045)	(17,325)
Translation differences		(16)	(1,785)
Operating cash flows before changes in working capital	-	34,449	27,803
(Income a ND annual in a serior black		(4.002)	4.045
(Increase)/Decrease in receivables		(1,293)	1,245
Decrease in payables		(31,950)	(12,425)
Decrease in security deposits		(92) 1,114	(383) 16,240
Cash flows from operations		(3,628)	(561)
Income taxes paid  Net cash flows (used in)/generated from operating activities	( <del>-</del>	(2,514)	15,679
Net Cash nows (used in)/generated from operating activities	· -	(2,314)	13,073
Investing activities		(716)	(1.106)
Improvement in investment properties		(716)	(1,196)
Interest received		11,135	7,785
Rental support received		21,894 (4,779)	17,435 (126,822)
Investment in joint ventures  Distribution received from a joint venture		353	(120,022)
Net cash flows generated from/(used in) investing activities	<del>-</del>	27,887	(102,798)
Financing activities	3)=		
Distribution to Unitholders	1	(54,606)	(51,834)
Loans drawdown	.71:	284,949	142,748
Repayment of loan drawdown		(256,975)	(52,446)
Upfront debt arrangement costs		(1,178)	(575)
Acquisition of non-controlling interest		=	53,200
Partnership distribution to non-controlling interest		(12)	(17)
Interest paid		(7,820)	(6,806)
Net cash flows (used in)/generated from financing activities	_	(35,642)	84,270
Not do associate and analysis to the		(40.000)	(2.940)
Net decrease in cash and cash equivalents		(10,269)	(2,849)
Cash and cash equivalents at the beginning of period		71,140	71,766
Effect of exchange rate changes on cash and cash equivalents	_	41	179
Cash and cash equivalents at the end of period	-	60,912	69,096
Cash and bank balances		77,517	96,796
Less: Rental support received in advance held in escrow accounts	2	(16,605)	(27,700)
	۷ -		
Cash and cash equivalents per Consolidated Statement of Cash Flows	-	60,912	69,096

#### Note:

- (1) Distribution for 1Q2014 is for the period 1 October 2013 to 31 December 2013, paid on 28 February 2014. Distribution for 1Q2013 is for the period 1 October 2012 to 31 December 2012, paid on 27 February 2013.
- (2) This relates to the rental support top-up payments received in advance by Keppel REIT held in escrow accounts for the 12.39% interest in OPLLP and the office tower at 77 King Street. In the prior year, the rental support top-up payments received in advance by Keppel REIT held in escrow accounts also included the additional 29% and 19.4% of the strata office space at Prudential Tower.



(Constituted in the Republic of Singapore pursuant to a trust deed dated 28 November 2005 (as amended))

	Total	2,000	3,898,971	39,851	(246)	39,605	699'2	(54,606)	) (20)	3,891,619	Total	3,465,968	33,174 13,027	46,201	6,849	53,200	(756)	(51,834)	(17)	3,519,611
	Non- Controlling Interest	\$,000	1,978	20	(1)	19	*	,	(20)	1,977	Controlling Interest \$7000	1,811	- 17	17		¥.	×.	1	(11)	1,811
	Unitholders'	\$,000	3,896,993	39,831	(245)	39,586	7,669	(54,606)	*	3,889,642	Unitholders' funds \$'000	3,464,157	33,157 13,027	46,184	6,849	53,200	(756)	(51,834)	<b>3</b> /	3,517,800
	Acquisition of Non-Controlling Interest	\$,000	3,222				38	9.1	•	3,222	Acquisition of Non-Controlling Interest \$\\$ \\$ \\$ \\$ \\$ \\$ \\$ \\$ \\$ \\$ \\$ \\$ \\$	2,253	B) (UP)	186	*		×	7	b	2,253
	Hedging Reserve	\$,000	(28,003)	3	(2,051)	(2,051)	()	ij.	¥	(30,054)	Hedging Reserve	(28,599)	2,470	2,470	*	ě	ÿ	ě	a.	(26,129)
	Foreign Currency Translation Reserve	\$,000	(94,828)	36	1,806	1,806	7.4	ilk		(93,022)	Eoreign Currency Translation Reserve \$'000	(4,138)	10,557	10,557	(*)	٠	(*)	٠	040	6,419
	Accumulated Profits	\$,000	1,092,311	39,831		39,831	.31	(43,177)	4.	1,088,965	Accumulated Profits \$'000	722,957	33,157	33,157	<b>(*</b>		×	(33,153)	O#A	722,961
s' Funds	Units in Issue	\$,000	2,924,291	17	×	ż	699'2	(11,429)	(A)	2,920,531	Units in Issue	2,771,684	<b>(*</b>	Ñ	6,849	53,200	(22)	(18,681)	(4)	2,812,296
tholder		Note		_	*		2		Į,	J.	Note		~	Į	ო	4	5		,	ı
1(d)(i) Statements of Movements in Unitholders' Funds		9	At 1 January 2014	Return for the period	Other comprehensive income	Total comprehensive income	Issue of units for payment of management fees	Distribution to Unitholders	Distribution of partnership profits to non-controlling interest	At 31 March 2014	9	At 1 January 2013	Return for the period Other comprehensive income	Total comprehensive income	Issue of units for payment of management fees	ssue of placement units	Issue expenses adjustment	Distribution to Unitholders	Distribution of partnership profits to non- controlling interest	At 31 March 2013
State		Group	At 1	Retur	Other	Total	Issue	Distri	Distri	At 31	Group	At 1	Retur	Total	Issue	ksue	Issue	Distri	Distri	At 3.
1(d)(j)																				



## 1(d)(i) Statements of Movements in Unitholders' Funds (cont'd)

#### Notes:

- (1) Other comprehensive income relates to the movement in foreign currency translation reserve arising from the translation of foreign entities and intercompany loans that form part of the Group's net investment in foreign entities, fair value changes of the cash flow hedges as a result of interest rate swaps and foreign currency forward contracts entered into by the Group and share of hedging reserve of an associate.
- (2) This represents 6,591,764 units issued in 1Q2014 as payment of management fees in units.
- (3) This represents 5,324,113 units issued in 1Q2013 as payment of management fees in units.
- (4) This relates to the placement of 40 million units at an issue price of \$1.33 per unit on 4 March 2013. The net proceeds raised had been used to repay outstanding borrowings.
- (5) This relates to issue expenses in relation to the placement as mentioned in note 4 above.

		Units in Issue	Accumulated Profits	<u>Hedging</u> <u>Reserve</u>	<u>Total</u>
Trust	Note	\$'000	\$'000	\$'000	\$'000
At 1 January 2014		2,924,291	479,884	(26,233)	3,377,942
Return for the period	Ī	7+1	49,737	œ	49,737
Other comprehensive income	1	<u>1</u> ₩1	391	(628)	(628)
Total comprehensive income	-	:#::	49,737	(628)	49,109
Issue of units for payment of management fees	2	7,669		£	7,669
Issue of placement units		•	12	2	2
Issue expenses				•	<u>=</u>
Distribution to Unitholders		(11,429)	(43,177)		(54,606)
At 31 March 2014	-	2,920,531	486,444	(26,861)	3,380,114
		Units in Issue	Accumulated Profits	<u>Hedging</u> Reserve	Total
Trust	Note	\$'000	\$'000	\$'000	\$'000

			Accumulated	<u>Hedging</u>	T-4-1
		Units in Issue	<u>Profits</u>	Reserve	Total
Trust	Note	\$'000	\$'000	\$'000	\$'000
At 1 January 2013		2,771,684	497,637	(25,128)	3,244,193
Return for the period	Ĩ	(e)	56,765		56,765
Other comprehensive income	1	358		4,203	4,203
Total comprehensive income		1.5	56,765	4,203	60,968
Issue of units for payment of					
management fees	3	6,849	=	=	6,849
Issue of placement units	4	53,200	*	*	53,200
ssue expenses adjustments	5	(756)	*	*	(756)
Distribution to Unitholders		(18,681)	(33,153)	44	(51,834)
At 31 March 2013		2,812,296	521,249	(20,925)	3,312,620



## 1(d)(i) Statements of Movements in Unitholders' Funds (cont'd)

#### Notes:

- (1) This relates to fair value changes of the cash flow hedges as a result of interest rate swaps and foreign currency forward contracts entered into by the Trust.
- (2) This represents 6,591,764 units issued in 1Q2014 as payment of management fees in units
- (3) This represents 5,324,113 units issued in 1Q2013 as payment of management fees in units.
- (4) This relates to the placement of 40 million units at an issue price of \$1.33 per unit on 4 March 2013. The net proceeds raised had been used to repay outstanding borrowings.
- (5) This relates to issue expenses in relation to the placement as mentioned in note 4 above.

### 1(d)(ii) Details of Changes in the Units

Group and	Trust
2014 Units	2013 Units
2,787,681,875	2,631,180,238
6,591,764	5,324,113
( <b>.</b>	40,000,000
2,794,273,639	2,676,504,351
	2014 Units 2,787,681,875 6,591,764

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period, and as at the end of the immediately preceding year.

Keppel REIT did not hold any treasury units as at 31 March 2014 and 31 December 2013.

Total number of issued units in Keppel REIT as at 31 March 2014 and 31 December 2013 were 2,794,273,639 and 2,787,681,875 respectively.

1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable.

## 2. AUDIT

The figures have neither been audited nor reviewed by the auditors.

## 3. AUDITORS' REPORT

Not applicable.

#### 4. ACCOUNTING POLICIES

The accounting policies adopted are consistent with those of the previous financial year except that in the current financial year, the Group has adopted all the new and revised standards and Interpretations of FRS ("INT FRS") that are effective for annual period beginning on 1 January 2014.

#### 5. CHANGES IN ACCOUNTING POLICIES

Not applicable.



# 6. CONSOLIDATED EARNINGS PER UNIT ("EPU") AND DISTRIBUTION PER UNIT ("DPU")

	Gro	u <b>p</b>
	1Q2014	1Q2013
EPU (based on weighted average number of units as at the end of the period)	1.43 cents	1.25 cents
- Weighted average number of units as at the end of the period	2,792,222,868	2,647,233,248
DPU (based on the number of units as at the end of the period)	1.97 cents	1.97 cents
- Number of units in issue as at the end of the period	2,794,273,639	2,676,504,351

The diluted EPU is the same as the basic EPU as there are no dilutive instruments in issue during the periods.

# 7. NET ASSET VALUE ("NAV")

	<u>Gr</u>	oup	<u>Tr</u>	ust
	As at 31/03/14	As at 31/12/13	As at 31/03/14	As at 31/12/13
NAV 1 per unit (\$) based on issued units at the end of the period	1.39	1.40	1.21	1.21
Adjusted NAV <sup>1</sup> per unit (\$) based on issued units at the end of the period (excluding the distributable income)	1.37	1.38	1.19	1.19

## Note:

<sup>(1)</sup> This excludes non-controlling interest's share of net asset value.



#### 8. **REVIEW OF PERFORMANCE**

8(ii)

#### **Property Income Contribution of the Properties** 8(i)

	Gro	Group		
	1Q2014	1Q2013	+/(-)	
	\$'000	\$'000	%	
Property				
Prudential Tower	5,252	5,004	5.0	
Bugis Junction Towers	5,068	5,111	(0.8)	
Ocean Financial Centre <sup>1</sup>	24,120	22,111	9.1	
275 George Street	4,989	5,747	(13.2)	
77 King Street	2,906	3,459	(16.0)	
8 Exhibition Street <sup>2</sup>	4,447	*	100.0	
Total property income	46,782	41,432	12.9	
Income Contribution of the Properties	-		•	
income contribution of the Properties	Group	2		
	1Q2014	1Q2013	+/(-)	
	\$'000	\$'000	%	
Property				
Prudential Tower	4,131	3,961	4.3	
Bugis Junction Towers	3,982	4,120	(3.3)	
Ocean Financial Centre 1	21,674	18,677	16.0	
275 George Street	4,046	4,713	(14.2)	
77 King Street	2,311	2,947	(21.6)	
8 Exhibition Street <sup>2</sup>	3,324		100.0	
Total net property income	39,468	34,418	14.7	
One-third interest in ORQPL:				
- Interest income	376	371	1.3	
- Dividend income	6,545	7,264	(9.9)	
Total income from one-third interest in ORQPL	6,921	7,635	(9.4)	
One-third interest in BFCDLLP:				
- Rental support	1,437	2,133	(32.6)	
- Interest income	4,873	5,052	(3.5)	
- Dividend income	9,107	8,414	8.2	
Total income from one-third interest in BFCDLLP	15,417	15,599	(1.2)	
Ocean Financial Centre <sup>1</sup>				
- Rental support	10,482	14,064	(25.5)	
8 Chifley Square <sup>3</sup>				
- Interest income	2,581	2,208	16.9	
Old Treasury Building <sup>4</sup>	H.m			
- Interest income	1,714	81	>500	
- Distribution income	353	2	100.0	
Total income contribution	76,936	74,005	4.0	

#### Notes:

The acquisitions of the approximate 87.5% and 12.4% interests in OPLLP which owns OFC were completed on 14 December 2011 and 25 June 2012 respectively.

The acquisition of the 50% interest in 8 Exhibition Street was completed on 1 August 2013.

8 Chilley Square received its Certificate of Practical Completion in July 2013.

The acquisition of the 50% interest in a new office tower to be built on the Old Treasury Building site, Perth was legally completed on 28 March 2013. The property is currently under development and is scheduled for completion in second half of 2015.



## 8. REVIEW OF PERFORMANCE (CONT'D)

## Review of Performance for 1Q2014 vs 1Q2013

The Group's income available for distribution to Unitholders rose 5.5% from \$52.2 million in 1Q2013 to \$55.1 million in 1Q2014.

Property income for 1Q2014 was \$46.8 million, an increase of \$5.4 million or 12.9% over that for 1Q2013. The increase was due mainly to higher property income from OFC, Prudential Tower and contributions from the 50% interest in 8 Exhibition Street acquired on 1 August 2013.

Net property income increased from \$34.4 million for 1Q2013 to \$39.5 million or 14.7% for 1Q2014. This was attributable mainly to better performance from OFC, Prudential Tower and contributions from the 50% interest in 8 Exhibition Street acquired on 1 August 2013.

The Group's total return before tax for 1Q2014 was \$42.9 million, an increase of 18.8% over 1Q2013 as a result of higher net property income, higher interest income, higher share of results of associates and joint ventures, lower amortization expenses and lower trust expenses. These were partly offset by lower rental support, higher borrowing costs and management fees.

The all-in interest rate was 2.18% for 1Q2014. The aggregate leverage stood at 42.4% as at 31 March 2014.

The Singapore properties were fully leased and the Group's portfolio attained 99.8% committed occupancy as at 31 March 2014. Seven out of the Group's eight buildings are 100% occupied.

## Review of Performance for 1Q2014 vs 4Q2013

Property income for 1Q2014 was \$46.8 million, as compared to the property income of \$47.5 million in 4Q2013. The slight variance was mainly attributable to 275 George Street, 77 King Street and 8 Exhibition Street.

Net property income for 1Q2014 was \$39.5 million, an increase of \$2.1 million as compared with 4Q2013, due mainly to better performance from OFC.

The Group's total return before tax for 1Q2014 was \$42.9 million, a decrease of 8.1% over 4Q2013 (excluding net change in fair value of investment properties). The decrease was due mainly to lower property income, lower rental support and higher amortisation expenses. These were partly offset by the higher share of results of associates and joint ventures and lower trust expenses.

### 9. VARIANCE FROM FORECAST STATEMENT

Not applicable.



#### 10. PROSPECTS

After registering a growth rate of 4.1% in 2013, the Singapore economy is projected to expand by 3.9% this year, according to median forecast of economists surveyed by the Monetary Authority of Singapore. The International Monetary Fund expects global GDP to grow by 3.6% in 2014 and 3.9% in 2015, citing significant improvement in advanced economies.

According to CBRE, Singapore's core central business district ("CBD") occupancy increased from 95.2% to 95.7%, and average monthly rents of Grade A office space improved 5.1% to \$10.25 psf in 1Q2014. With continued economic growth, the demand for Premium Grade and Grade A office space should remain healthy, given that the pipeline for new Premium Grade and Grade A office supply for the rest of this year and 2015 remains limited.

The Australia economy grew by 2.8% for 2013. Recent released economic indicators point to a pick-up in growth. The sustained low interest rates and lower exchange rates have helped exports and domestic consumption. The process of the economy rebalancing continues with the housing and service industries recovering their roles as primary economic drivers.

During the last quarter of 2013, Sydney and Melbourne experienced an improvement in leasing activities with tenants who previously held off committing their leases are gradually re-entering the market. Office tenants in both cities continue to consolidate their operations and relocate to the CBD. The office market in Brisbane has been supported by the limited new supply and bottoming-out of new sublease space in the last quarter of 2013. In Perth, leasing activity from the legal sector was relatively active, and new multinational tenants are also entering the market. Leasing activity for smaller spaces in Brisbane's and Perth's CBDs has also increased in 4Q2013.

The outlook for the Group's Australian properties is expected to be stable, given the long weighted average lease expiry of the properties, almost fully committed occupancy levels as well as the fixed annual rental escalations.



### 11. RISK FACTORS AND RISK MANAGEMENT

The Manager ascribes great importance to risk management and constantly takes initiatives to systematically review the risks it faces and mitigates them. Some of the key risks that the Manager has identified are as follows:

### Interest rate risk

The Manager constantly monitors its exposure to changes in interest rates for its interest-bearing financial liabilities. Interest rate risk is managed on an on-going basis with the primary objective of limiting the extent to which net interest expense can be affected by adverse movements in interest rates through financial instruments or other suitable financial products.

## Liquidity risk

The Manager monitors and maintains Keppel REIT's cash flow position and working capital to ensure that there are adequate liquid reserves in terms of cash and credit facilities to meet short-term obligations. Steps have been taken to plan for funding and expense requirements so as to manage the cash position at any point of time.

#### Credit risk

Credit risk assessments of tenants are carried out by way of evaluation of information from corporate searches conducted prior to the signing of lease agreements. Tenants are required to pay a security deposit as a multiple of monthly rents and maintain sufficient deposits in their accounts. In addition, the Manager also monitors the property portfolio's tenant trade sector mix to assess and manage exposure to any one potentially volatile trade sector.

## **Currency risk**

The Group's foreign currency risk relates mainly to its exposure to its investments in Australia, the distributable income and interest income from and progressive payments related to such Australian investments. The Manager monitors the Group's foreign currency exposure on an on-going basis and will manage its exposure to adverse movements in foreign currency exchange rates through financial instruments or other suitable financial products.

#### Operational risk

Measures have been put in place for sustainability of net property income. Some of these measures include steps taken to negotiate for favourable terms/covenants, manage expenses, and actively monitor rental payments from tenants, continuously evaluate the Group's counter-parties and maximise property value. In addition, the Manager also continuously reviews disaster and pandemic business continuity plans and modifies them, when necessary.



# 12. DISTRIBUTIONS

# (a) Current Financial Period Reported on

Name of Distribution	Distribution for 1 January 2014 to 31 March 2014
Distribution Type	(a) Taxable income (b) Tax-exempt income (c) Capital distribution
Distribution Rate	(a) Taxable income distribution - 1.17 cents per unit (b) Tax-exempt income distribution - 0.70 cents per unit (c) Capital distribution - 0.10 cents per unit
Tax Rate	Taxable income distribution Individuals who receive such distribution as investment income will be exempted from tax.
	Qualifying Unitholders will receive pre-tax distributions and pay tax on the distributions at their own marginal rates subsequently.
	Investors using CPF funds and SRS funds will also receive pre-tax distributions. These distributions are tax-exempt.
	Subject to meeting certain conditions, foreign non-individual unitholders will receive their distributions after deduction of tax at the rate of 10%.
	All other investors will receive their distributions after deduction of tax at the rate of 17%.
	Tax-exempt income distribution Tax-exempt income distribution is exempt from tax in the hands of all Unitholders. Tax-exempt income relates to net taxed income and one tier dividend income received by Keppel REIT.
	Capital distribution Capital distribution represents a return of capital to Unitholders for Singapore income tax purposes and is therefore not subject to income tax. For Unitholders who are liable to Singapore income tax on profits from sale of Keppel REIT units, the amount of capital distribution will be applied to reduce the cost base of their Keppel REIT units for Singapore income tax purposes.



# 12. DISTRIBUTIONS (CONT'D)

# (b) Corresponding Period of the Immediately Preceding Financial Year

Name of Distribution	Distribution for 1 January 2013 to 3 March 2013
Distribution Type	(a) Taxable income (b) Tax-exempt income (c) Capital distribution
Distribution Rate	(a) Taxable income distribution - 0.65 cents per unit (b) Tax-exempt income distribution - 0.57 cents per unit (c) Capital distribution - 0.13 cents per unit
Tax Rate	Taxable income distribution Individuals who receive such distribution as investment income will be exempted from tax. Qualifying Unitholders will receive pre-tax distributions and pay tax on the distributions at their own marginal rates subsequently.  Investors using CPF funds and SRS funds will also receive pre-tax distributions. These distributions are tax-exempt.  Subject to meeting certain conditions, foreign non-individual unitholders will receive their distributions after deduction of tax at the rate of 10%.  All other investors will receive their distributions after deduction of tax
	Tax-exempt income distribution Tax-exempt income distribution is exempt from tax in the hands of all Unitholders. Tax-exempt income relates to net taxed income and one tier dividend income received by Keppel REIT.  Capital distribution Capital distribution represents a return of capital to Unitholders for Singapore income tax purposes and is therefore not subject to income tax. For Unitholders who are liable to Singapore income tax on profits from sale of Keppel REIT units, the amount of capital distribution will be applied to reduce the cost base of their Keppel REIT units for Singapore income tax purposes.



# 12. DISTRIBUTIONS (CONT'D)

# (b) Corresponding Period of the Immediately Preceding Financial Year (cont'd)

Name of Distribution	Distribution for 4 March 2013 to 31 March 2013
Distribution Type	(a) Taxable income
	(b) Tax-exempt income
	(c) Capital distribution
Distribution Rate	(a) Taxable income distribution - 0.35 cents per unit
	(b) Tax-exempt income distribution - 0.26 cents per unit
	(c) Capital distribution - 0.01 cents per unit
Tax Rate	Taxable income distribution
	Individuals who receive such distribution as investment income will be exempted from tax.
	Qualifying Unitholders will receive pre-tax distributions and pay tax or
	the distributions at their own marginal rates subsequently.
	Investors using CPF funds and SRS funds will also receive pre-tax
	distributions. These distributions are tax-exempt.
	Subject to meeting certain conditions, foreign non-individua unitholders will receive their distributions after deduction of tax at the rate of 10%.
	All other investors will receive their distributions after deduction of tax at the rate of 17%.
	Tax-exempt income distribution
	Tax-exempt income distribution is exempt from tax in the hands of all
	Unitholders. Tax-exempt income relates to net taxed income and one
	tier dividend income received by Keppel REIT.
	Capital distribution
	Capital distribution represents a return of capital to Unitholders for Singapore income tax purposes and is therefore not subject to income tax. For Unitholders who are liable to Singapore income tax on profits from sale of Keppel REIT units, the amount of capital
	distribution will be applied to reduce the cost base of their Keppe REIT units for Singapore income tax purposes.

# (c) Date Payable

28 May 2014

# (d) Books Closure Date

23 April 2014

## 13. DISTRIBUTION STATEMENT

Other than as disclosed in paragraph 12(a), no distribution has been declared/recommended.



# 14. INTERESTED PERSON TRANSACTIONS ("IPTs")

#### Name of Interested Person

## Keppel Corporation Limited and its subsidiaries or associates

- Manager's management fees
- Acquisition fee
- Property management fees and reimbursable
- Leasing commissions
- Rental and service charge income 1
- Rental support

## RBC Investor Services Trust Singapore Limited

- Trustee's fees

Aggregate value of all interested person transactions during the financial period under review (excluding transactions of less than \$100,000)						
1Q2014	1Q2013					
\$'000	\$'000					
11,498	10,229					
	2,140					
1,575	1,591					
116	291					
379	-					
11,002	14,835					
267	242					

No IPT mandate has been obtained by Keppel REIT for the financial period under review.

### Note:

(1) The aggregate value of interested person transactions refers to the total contract sum entered into during the financial period.



a trust deed dated 28 November 2005 (as amended))

					Ap	pendix
QUARTERLY BREAKDOWN						
	1Q13	2Q13	3Q13	4Q13	FY13	1Q14
Property						
Prudential Tower	5,004	4,475	4,615	5,179	19,273	5,252
Bugis Junction Towers	5,111	5,091	5,122	4,954	20,278	5,068
Ocean Financial Centre 1	22,111	22,460	22,718	23,393	90,682	24,120
275 George Street	5,747	5,889	5,331	5,167	22,134	4,989
77 King Street	3,459	3,252	3,027	3,063	12,801	2,906
8 Exhibition Street <sup>2</sup>	(2)	72	3,139	5,736	8,875	4,447
Total property income	41,432	41,167	43,952	47,492	174,043	46,782
Income Contribution by Asset (\$'000)						
	1Q13	2Q13	3Q13	4Q13	FY13	1Q14
Property						
Prudential Tower	3,961	3,133	3,409	4,056	14,559	4,131
Bugis Junction Towers	4,120	4,381	4,076	3,859	16,436	3,982
Ocean Financial Centre <sup>1</sup>	18,677	17,456	17,858	18,329	72,320	21,674
275 George Street	4,713	4,682	4,262	4,302	17,959	4,046
77 King Street	2,947	2,597	2,309	2,309	10,162	2,311
8 Exhibition Street <sup>2</sup>	**	-	2,363	4,495	6,858	3,324
Total net property income	34,418	32,249	34,277	37,350	138,294	39,468
One-third interest in ORQPL:						
- Interest income	371	362	366	364	1,463	376
- Dividend income	7,264	7,519	7,753	7,530	30,066	6,545
Total income from one-third interest in ORQPL	7,635	7,881	8,119	7,894	31,529	6,921
One-third interest in BFCDLLP:						
- Rental support	2,133	2,023	2,191	2,363	8,710	1,437
- Interest income	5,052	4,938	4,993	4,970	19,953	4,873
- Dividend income	8,414	9,206	8,797	8,110	34,527	9,107
Total income from one-third interest in BFCDLLP	15,599	16,167	15,981	15,443	63,190	15,417
Ocean Financial Centre 1						
- Rental support	14,064	15,518	15,235	14,622	59,439	10,482
8 Chifley Square <sup>3</sup>						
- Interest income	2,208	2,555	2,761	2,751	10,275	2,581
Old Treasury Building <sup>4</sup>						
- Interest income	81	1,492	1,432	1,533	4,538	1,714
- Distribution income	2	240	308	308	856	353
Total income contribution	74,005	76,102	78,113	79,901	308,121	76,936

## Notes:

- The acquisitions of the approximate 87.5% and 12.4% interests in OPLLP which owns OFC were completed on 14 December 2011 and 25 June 2012 respectively.
- The acquisition of the 50% interest in 8 Exhibition Street was completed on 1 August 2013.

8 Chifley Square received its Certificate of Practical Completion in July 2013.

The acquisition of the 50% interest in a new office tower to be built on the Old Treasury Building site, Perth was legally completed on 28 March 2013. The property is currently under development and is scheduled for completion in second half of 2015.

By Order of the Board Keppel REIT Management Limited (Company Registration Number: 200411357K) As Manager of Keppel REIT

CHOO CHIN TECK / KELVIN CHUA HUA YEOW Joint Company Secretaries 14 April 2014



### **CONFIRMATION BY THE BOARD**

We, CHIN WEI-LI AUDREY MARIE and NG HSUEH LING, being two Directors of Keppel REIT Management Limited (the "Company"), as manager of Keppel REIT, do hereby confirm on behalf of the Directors of the Company that, to the best of their knowledge, nothing has come to the attention of the Board of Directors of the Company which may render the First Quarter 2014 financial statements of Keppel REIT to be false or misleading in any material respect.

Director

On Behalf of the Board

CHIN WEI-LI AUDREY MARIE

Chairman

14 April 2014

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