# **1Q 2008 FINANCIAL RESULTS**

21 April 2008



#### K-REITasía

# **Contents**

- Financial Results
- Operations Review & Portfolio Performance
- Capital Management
- Market Outlook & Review



# Financial Results

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# Distributable Income Up 165.9% over 1Q 2007

	1Q 2008	1Q 2008		1Q 2007	
(\$'000)	Actual	Forecast (1)	% Chg	Actual	% Chg
Property Income	11,506	11,484	0.2	8,866	29.8
Property Expenses	(2,365)	(2,487)	(4.9)	(2,404)	(1.6)
Net Property Income	9,141	8,997	1.6	6,462	41.5
Investment and Interest Income (2)	11,009	11,023	(0.1)	116	nm
Other Operating Expenses (3)	(17,841)	(17,887)	(0.3)	(3,130)	nm
Net Profit Before Tax	2,309	2,133	8.3	3,448	(33.0)
Income Tax	(1,012)	(1,094)	(7.5)	-	nm
Net Profit After Tax	1,297	1,039	24.8	3,448	(62.4)
Distributable Income to Unitholders	11,405	11,270	1.2	4,289	165.9

- (1) The forecast for 1Q 2008 is derived from the forecast shown in K-REIT Asia's Circular dated 9 April 2008 for the renounceable rights issue (2) Comprises (a) share of results of associated company for K-REIT Asia's one-third interest in One Raffles Quay Pte Ltd (b) income support and (c) interest income (3) Comprises (a) amortisation of income support (b) borrowing costs (c) Manager's management fees and (d) trust expenses



## **DPU Comparison and Advanced Distribution**

- DPU jumps by **159.9%** over 1Q 2007
- 1Q 2008 DPU of 4.60¢ to be included in the Advanced Distribution pay-out, estimated to be 6.45 - 6.50¢ per unit, for the period 1 Jan - 7 May 2008

	1Q 2008	1Q 2008		1Q 2007	
	Actual	Forecast <sup>(1)</sup>	% Chg	Actual	% Chg
Distribution Per Unit (DPU)	4.60 ¢	4.54 ¢	1.3	1.77¢	159.9
Annualised DPU (2)	18.45¢	18.21¢	1.3	7.18¢	157.0
Distribution Yield (3)	12.06%	11.90%	1.3	4.69%	157.0

The forecast for 1Q 2008 is derived from the forecast shown in K-REIT Asia's Circular dated 9 April 2008 for the renounceable rights issue
 Paralised DPU excludes the effects of the rights units to be issued
 Based on K-REIT Asia's market closing price per unit of \$1.53 on 31 March 2008



# **Income Contribution Up 210% Y-o-Y**

	1Q 2008	1Q 2007	
(\$'000)	Actual	Actual	% Chg
Prudential Tower (1)	1,832	1,283	42.8
Keppel Towers & GE Tower	4,678	2,863	63.4
Bugis Junction Towers	2,631	2,316	13.6
Total Net Property Income (NPI)	9,141	6,462	41.5
One-third Interest in One Raffles Quay Pte Ltd			
Income Support	6,145	-	nm
Interest Income	2,845	-	nm
Dividend Income	1,898	-	nm
Total Income Received from 1/3 ORQPL	10,888	-	nm
Total Income Contribution	20,029	6,462	210.0

(1) Approximately 44% of strata area of the building

# **Balance Sheet**

31 Mar 2008	31 Dec 2007
2,055.0	2,061.8
2,081.7	2,088.1
1,131.3	1,131.3
1,157.0	1,154.3
924.6	933.8
\$3.73	\$3.78
\$3.68	\$3.73
	2,055.0 2,081.7 1,131.3 1,157.0 924.6

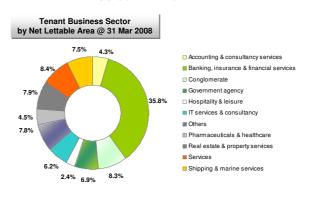
- Borrowings are stated net of unamortised upfront debt arrangement expenses of approximately \$1.2 million for the 5-year term loans of \$190 million.
   Assuming distribution income has been paid out to Unitholders

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# Operations Review Portfolio Performance

### **Broad Tenant Diversity**

- Total of 121 tenants as at 31 March 2008
- Committed occupancy of 99.6% for portfolio as at 31 March 2008
- High tenant retention ratio of 93.6% for 1Q 2008

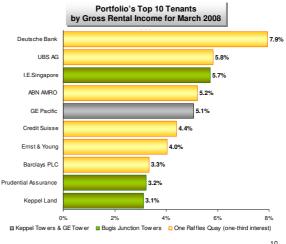


9

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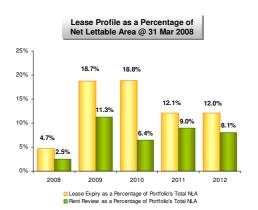
#### **Improved Tenant Diversification**

- Top 10 tenants account for 47.9% of portfolio's monthly gross rental income for March 2008
- Portfolio's weighted average lease term of
   6.2 years
  - Mixture of long lease terms and short lease terms
  - Enhances stability of rental income



### **Portfolio Lease Expiry & Rent Review Profiles**

- Positive rent reversions expected due to limited prime office space
  - About 42.2% of portfolio's net lettable area due for lease expiry from 2008 to 2010
  - ➤ About 20.2% of portfolio's net lettable area due for rent review from 2008 to 2010

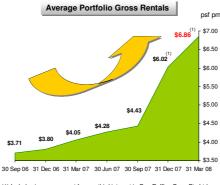


11

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### **Further Appreciation in Portfolio Rents**

- Average gross rent of portfolio at \$6.86 psf in March 2008, up
   69% y-o-y and 14% from end-2007
- Uptrend in rental rates remains intact



(1) Includes income support for one-third interest in One Raffles Quay Pte Ltd



# Capital Management

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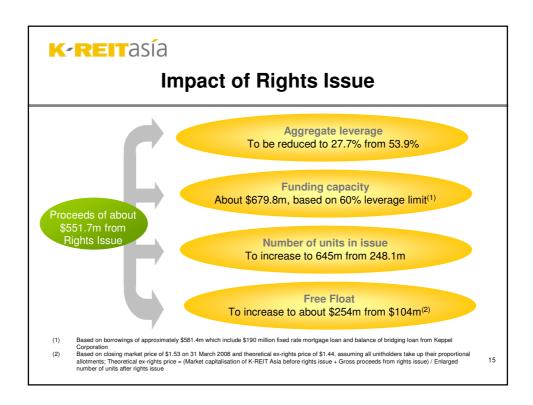
# **Rights Issue to Strengthen Balance Sheet**

- Debt Profile
  - > Fixed-rate mortgage loans of \$190m: 4.06% p.a. until May 2011
  - > Floating-rate bridging loan of \$942m maturing in Sep 2008

Pre-Rights Issue

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	31 Mar 2008	31 Dec 2007
Gross Borrowings	\$1,132.1m	\$1,132.1m
Aggregate Leverage (1)	53.9%	53.9%
All-in Interest Rate (2)	2.68%	3.88%
Corporate Rating (by Moody's)	Baa3	Baa3

(1) Aggregate Leverage = Gross borrowings / Value of deposited properties
(2) All-in interest rate includes amortisation of upfront debt arrangement expenses of approximately \$1.2 million for the 5-year term loans



# **Timetable for Rights Issue**

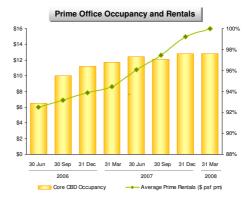
Last date and time for acceptance of and payment for Rights Units	25 April 2008, 4.45 pm (9.30pm for electronic applications)
Last day and time of trading to be eligible for Advanced Distribution	2 May 2008
Books closure date for Advanced Distribution	7 May 2008
Issue of Rights Units as well as commencement of trading of Rights Units	8 May 2008

# Market Outlook & Review

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# Office Rents Supported by Economic Growth

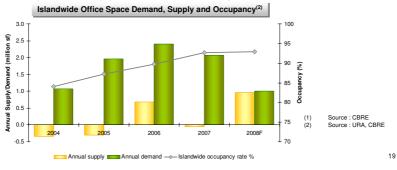
- 1Q 2008 advance GDP growth estimate at **7.2%** 
  - > Continued growth in financial services, construction and manufacturing sectors
- Government's 2008 GDP forecast at 4 – 6%
- Prime office space
  - > Near full occupancy
  - Rents @ \$16.00 psf pm at end-Mar 2008, up 86% y-o-y (1)



(1) Source : CBRE

#### Office Rents Continue to Rise

- Demand for prime office space is expected to continue although pace of rental growth is likely to moderate
  - Monthly prime office rents forecast to grow by about 13% y-o-y by end-2008(1)
  - No substantial new supply until Marina Bay Financial Centre, Phase I (>50% space already pre-committed) is completed in 2010

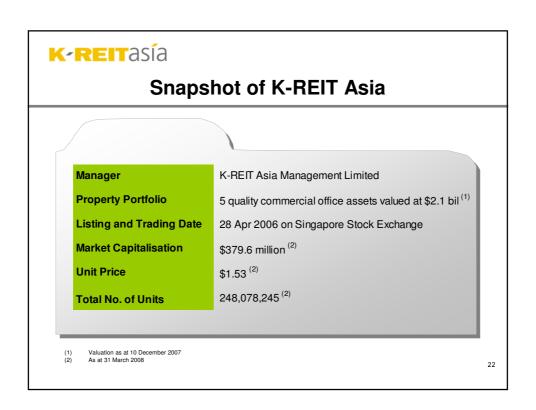


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# Thank You

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# Additional Information





# **High Quality Portfolio of Assets**



Property	Prudential Tower(1)	Keppel Towers and GE Tower	<b>Bugis Junction Towers</b>	One Raffles Quay
Net Lettable Area (sm)	10,074	40,002	22,990	41,359 <sup>(2)</sup>
Number of Tenants	13	68	9	31
Principal Tenants	KBC Bank N.V. McGraw-Hill Companies The Executive Centre	GE Pacific Seadrill Management Singapore Business Federation	IE Singapore J.V. Fitness Prudential Assurance Co	ABN Amro Deutsche Bank UBS
Tenure	99 years expiring 14 Jan 2095	Estate in fee simple	99 years expiring 9 Sep 2089	99 years expiring 12 Jun 2100
Valuation (3)	\$227 million	\$580 million	\$303 million	\$992 million <sup>(2)</sup>
Committed Occupancy @31 Mar 08	100%	99.2%	99.2%	100%

<sup>(1)</sup> K-REIT Asia owns approximately 44% of the strata area of the building (2) K-REIT Asia owns a one-third interest of One Raffles Quay Pte Ltd; net lettable area of 41,359 sm represents one-third of One Raffles Quay's total net lettable area and valuation of \$992 million is for one-third interest in One Raffles Quay (3) Valuation as at 10 December 2007 by Knight Frank