Sustainability

Keppel REIT

TEN YEARS
CAPTURING | SUSTAINING VALUE | RETURNS

First Half 2016
Financial Results
19 July 2016







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#### **Important Notice**

The value of Units and the income from them may fall as well as rise. Units are not obligations of, deposits in, or guaranteed by the Manager, or any of its affiliates. An investment in Units is subject to investment risks, including the possible loss of the principal amount invested.

Investors have no right to request the Manager to redeem their Units while the Units are listed. It is intended that Unitholders of Keppel REIT may only deal in their Units through trading on the SGX-ST. Listing of the Units on the SGX-ST does not guarantee a liquid market for the Units.

The past performance of Keppel REIT is not necessarily indicative of the future performance of Keppel REIT.

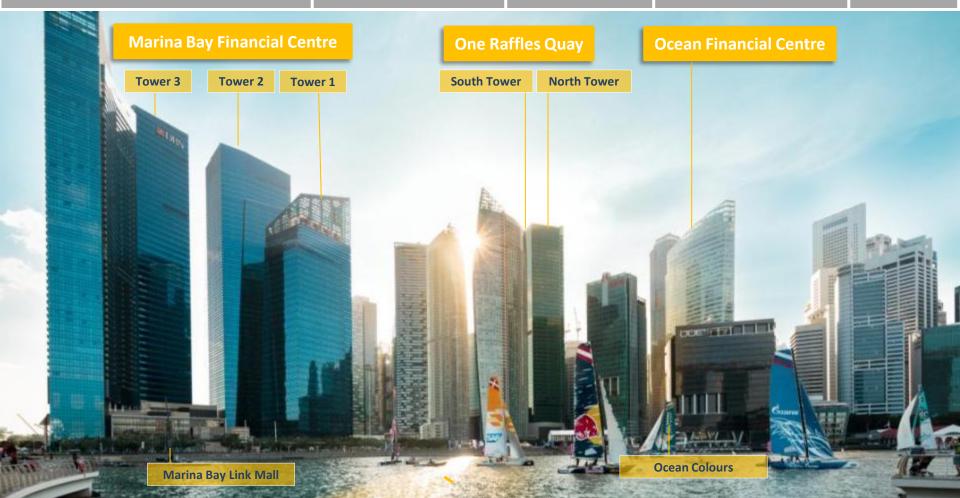




## **Keppel REIT: Overview**



Best-in-Class Assets	Largest Portfolio of Premium Office Assets	Assets Under	Well-Diversified	Youngest
in Strategic Locations		Management	Tenant Base	Portfolio
11 office towers in 8 quality Premium Grade and Grade A assets in the business and financial districts of Singapore and Australia	3.3 million sf total attributable NLA	S\$8.3 billion	300 tenants diversified across various business sectors	5 years





## **Youngest Premium Grade A Office Portfolio**



- 90% of portfolio in Singapore and 10% in Australia
- Youngest and largest portfolio of premium Grade A office assets in Singapore's business district
  - Strategically located in the prime Raffles Place and Marina Bay precinct
  - Average portfolio age of approximately 5 years



Singapore



**Ocean Financial Centre** (99.9% interest)



**Marina Bay Financial Centre** (33.3% interest)



**One Raffles Quay** (33.3% interest)



**Bugis Junction Towers** (100% interest)

» Strategically located in the key financial precincts of Sydney, Melbourne, Brisbane and Perth



**Australia** 



8 Chifley Square, **Sydney** (50% interest)



8 Exhibition Street, Melbourne (50% interest)



275 George Street, Brisbane (50% interest)



**David Malcolm Justice** Centre, Perth (50% interest)

# 1. Key Highlights

#### HARNESSING COMPETENCIES

We leverage our strengths to invest in growth and capture opportunities with agility

Marina Bay Financial Centre, Singapore

Keppel REIT



#### **Key Highlights for 2Q 2016**



- Delivers creditable set of results amidst market headwinds
- Almost all the leases expiring in 2016 have been renewed, with only a minimal 0.6% of expiring leases due for renewal in 2H 2016
- Retained almost every expiring tenant
- Achieved 99.7% portfolio occupancy rate, not at expense of rental to-date
- WALE maintained at 8 and 6 years for top 10 tenants and overall portfolio respectively
- Continues to command above-market rents for Singapore office leases (\$10.10 psf vs \$9.50 psf\*)
- Achieved positive rent reversion of approximately 2% for new, renewal and forward renewal leases in 1H 2016 despite subdued office market
- Released encumbrance on Ocean Financial Centre
  - Significantly improved percentage of unencumbered assets from 72% to 83%
  - Secured loan facilities at better pricing
- Average cost of debt remained stable at all-in rate of 2.55%

\*Source: CBRE, 2Q 2016





## **Key Financial Highlights**



- » Continued to show resilience in performance amidst market headwinds
- » Due mainly to the absence of contribution from 77 King Street which was divested in 1Q 2016, PI and NPI for 2Q 2016 were marginally lower by 1.5% and 1.4% q-o-q respectively
- Share of results of associates and joint ventures increased to \$20.1m and \$8.3m in 2Q 2016, up 7% and 22.6% q-o-q respectively
  - Due to higher share of contribution from David Malcolm Justice Centre and Marina
     Bay Financial Centre
- » DPU of 1.61 cents for 2Q 2016, and an annualised yield of 6.3%(1)



(1) Based on the market closing price per unit of \$1.05 as at 30 June 2016



#### **Key Portfolio Highlights**



- » Continued focused and proactive marketing and leasing efforts
  - Only a minimal 0.6% of expiring leases due for renewal in 2H 2016, a significant improvement from 13.4% as at beginning of 2016
  - Forward renewal efforts brought the proportion of expiring leases in 2017 and 2018 down substantially to 9.5% and 5.5% respectively, from 11.5% and 7.5% respectively as at beginning of 2016
  - Majority of these expiring leases are in their first renewal cycle and are likely to be renewed
- Achieved positive rent reversion of approximately 2% for new, renewal and forward renewal leases in 1H 2016 despite subdued office market
- » Maintained a long WALE of approximately 8 years for top 10 tenants and 6 years for the overall portfolio, which will provide income stability for Unitholders amidst economic and market headwinds
- » Approximately 90% of leases are not due for renewal till 2018 and beyond, and approximately 85% of leases not due for renewal till 2019 and beyond, when limited to no new office supply in the CBD is expected







#### **Key Capital Management Highlights**



- » Aggregate leverage remained stable at 39% as at 2Q 2016
- Extended the weighted average term to maturity to a healthy 3.9 years with minimal refinancing requirements until 2H 2018
- » Significantly improved the percentage of unencumbered assets from 72% to 83% following the recent refinancing of \$505 million secured loan facilities with unsecured borrowings
  - New unsecured loan facilities at better pricing and released the encumbrance on OFC
- » Increased the proportion of fixed-rate loans to **75**% as at 2Q 2016, up from 70% as at end-2015
  - Mitigates interest rate risk and provides certainty of interest expenses
- » Average cost of debt remained stable at 2.55%, with interest coverage ratio at a healthy 4.6 times







#### **ACTIVE LISTENING**

People are the cornerstone of our business. We believe in creating a cohesive workplace that nurtures and brings out the best in our talent.

> One Raffles Quay, Singapore

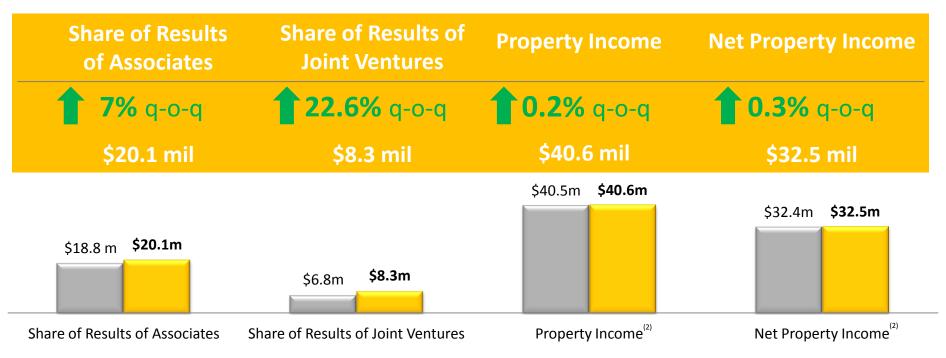




## **Delivering Healthy Returns**



- » Continued to show resilience in performance amidst market headwinds
- » Due mainly to the absence of contribution from 77 King Street which was divested in 1Q 2016, PI and NPI for 2Q 2016 were marginally lower by 1.5% and 1.4% q-o-q respectively
- Share of results of associates and joint ventures increased to \$20.1m and \$8.3m in 2Q 2016, up 7% and 22.6% q-o-q respectively
  - Due to higher share of contribution from David Malcolm Justice Centre and Marina Bay
     Financial Centre
- » DPU of 1.61 cents for 2Q 2016<sup>(1)</sup> and an annualised yield of 6.3%



<sup>(1)</sup> Absence of contribution from 77 King Street which was divested in 1Q 2016

Excluding 77 King Street

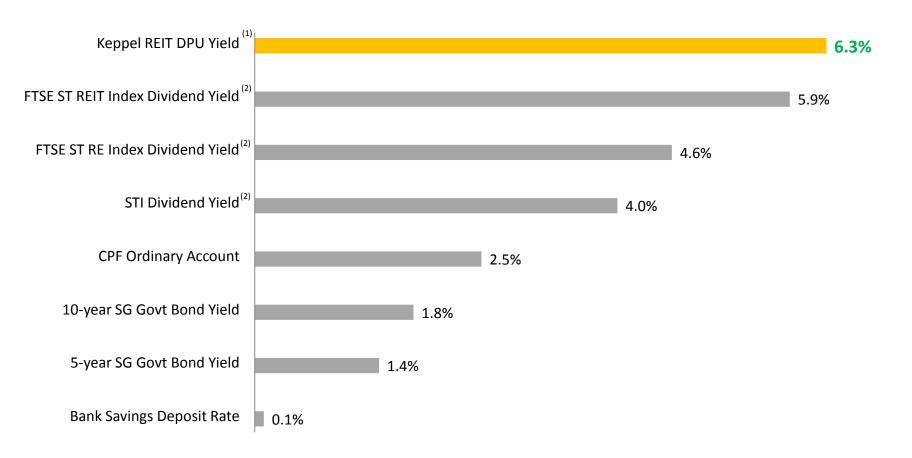
<sup>■ 1</sup>Q 2016 ■ 2Q 2016

## **Attra**

#### **Attractive Yield**



#### » Keppel REIT continues to offer an attractive yield for Unitholders



 $<sup>^{(1)}</sup>$  Based on market closing unit price of \$1.05 as at 30 June 2016.

Sources: Bloomberg, Monetary Authority of Singapore, Central Provident Fund and Singapore Government Securities.



<sup>(2)</sup> Based on Bloomberg's dividend yield data for the FTSE ST Real Estate Investment Trust (REIT) Index, FTSE ST Real Estate (RE) Index and Straits Time Index (STI) as at 30 June 2016.



## **Resilient Balance Sheet**



	As at 30 June 2016	As at 31 March 2016
Non-current Assets	\$7,154 mil	\$7,132 mil
Total Assets	\$7,442 mil	\$7,429 mil
Borrowings <sup>1</sup>	\$3,320 mil	\$3,321 mil
Total Liabilities	\$2,624 mil	\$2,626 mil
Unitholders' Funds	\$4,666 mil	\$4,650 mil
Adjusted NAV Per Unit <sup>2</sup>	\$1.41	\$1.42

For 30 June 2016, this excluded the distribution to be paid in Aug 2016.



<sup>(1)</sup> These included borrowings accounted for at the level of associates and excluded the unamortised portion of upfront fees in relation to the borrowings.

<sup>(2)</sup> For 31 March 2016, this excluded the distribution paid in May 2016.



## **2Q 2016 Distribution Per Unit**



Distribution Per Unit (DPU)	Distribution Period
1.61 cents	1 April 2016 – 30 June 2016

Distribution Timetable			
Trading on "Ex" Basis	Monday, 25 July 2016		
Books Closure Date	Wednesday, 27 July 2016		
Distribution Payment Date	Friday, 26 August 2016		





# 3. Portfolio Analysis





#### **Proactive Leasing efforts**



- » Only a minimal 0.6% of expiring leases due for renewal in 2H 2016, a significant improvement from 13.4% as at beginning of 2016
- Forward renewal efforts brought the proportion of expiring leases in 2017 and 2018 down substantially to 9.5% and 5.5% respectively, from 11.5% and 7.5% respectively as at beginning of 2016
  - Majority of these expiring leases are in their first renewal cycle and are likely to be renewed
- Achieved positive rent reversion of approximately 2% for new, renewal and forward renewal leases in 1H 2016 despite subdued office market
- » Raised overall portfolio occupancy to 99.7% as at 2Q 2016, from 99.3% as at end-2015
- » Retained almost every expiring tenant in 1H 2016
- » Approximately 90% of leases are not due for renewal till 2018 and beyond, and approximately 85% of leases not due for renewal till 2019 and beyond, when limited to no new office supply in the CBD is expected









#### **Healthy Leasing Activities in 1H 2016**





- Concluded a total of 69 leases or approximately 900,000 sf (attributable space of 615,000 sf) of prime office space in 1H 2016
- » New tenants secured in the first half of 2016 were mainly from the banking, financial and insurance, real estate and property services as well as government agency sectors
- » Of the new office leases signed in Singapore in 1H 2016
  - 20% were new to Singapore, 30% were from serviced offices, and the remaining 50% were "flight to quality" tenants move to Marina Bay and Raffles Place districts





**Cathay United Bank** 



**Scotiabank** 







**OLSWANG** 





















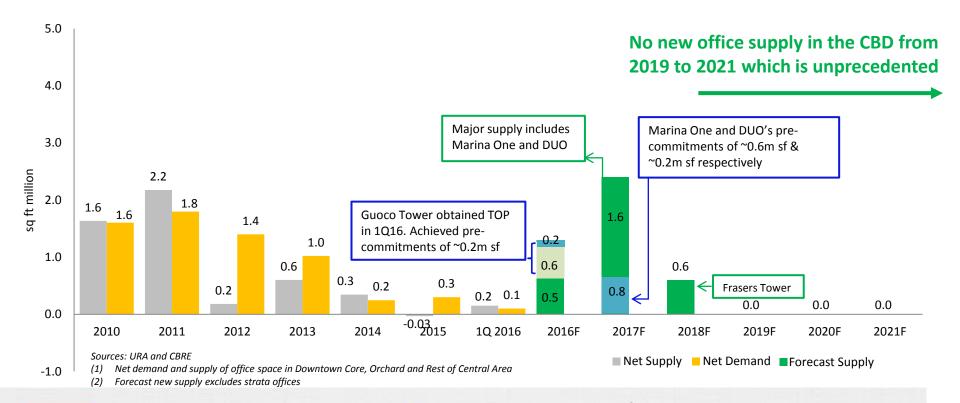
## Singapore Average Net Office Demand and Supply Keppel REIT





- No new office supply in the CBD from 2019 to 2021 which is unprecedented **>>**
- New supply from Marina One and Guoco Tower are progressively being absorbed **>>**





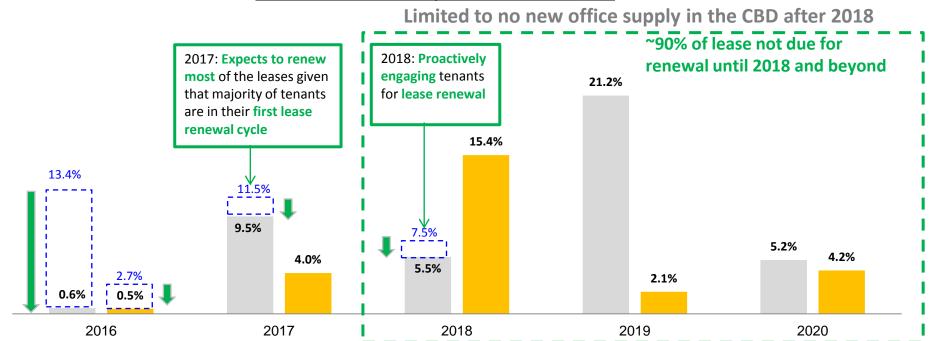


#### **Healthy Lease Expiry Profile**



- Only a minimal 0.6% of expiring leases due for renewal in 2H 2016, a significant improvement from 13.4% as at beginning of 2016
- » Forward renewal efforts brought the proportion of expiring leases in 2017 and 2018 down substantially to 9.5% and 5.5% respectively, from 11.5% and 7.5% respectively as at beginning of 2016
- » Majority of these expiring leases are in their first renewal cycle and are likely to be renewed
- » Average rents for leases due for renewal and review from 2016 to 2018 range between mid-\$8 to low-\$9 psf

#### Portfolio Lease Profile (By NLA) as at 30 June 2016



■ Lease expiry as % of total portfolio NLA ■ Rent review as % of total portfolio NLA Lease expiry/ Rent review as at 31 December 2015\*

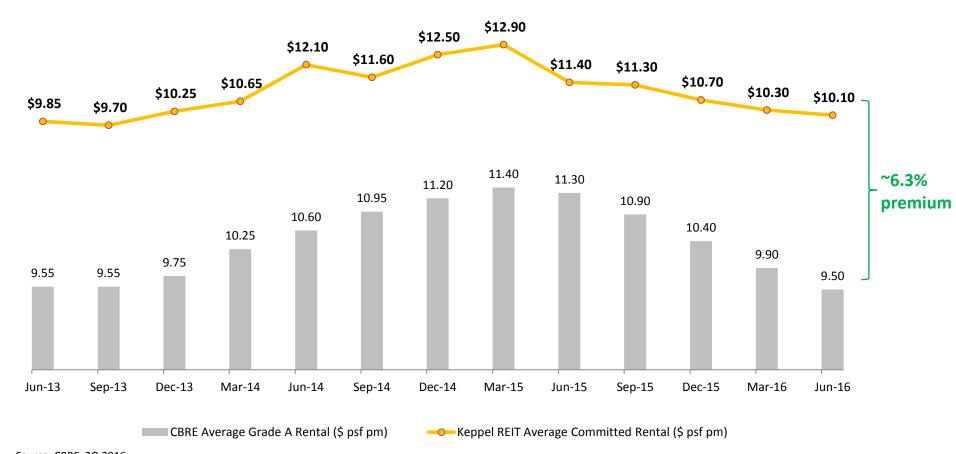
\* Excludes 77 King Street which was divested in 1Q 2016

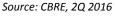


## **Strong Track Record of Rents Above Market**



» Continued to command above-market rents for Singapore leases, achieving average committed rent of \$10.10 psf for new, renewal and forward renewal leases in 2Q 2016, higher than CBRE's average Grade A rent of \$9.50 psf







## **Strong Singapore Portfolio Occupancy**



- Keppel REIT's Singapore portfolio occupancy was 99.7% compared to core CBD occupancy of 95.1% **>>** in 2Q 2016
  - Consistently above core CBD occupancy levels since listing in 2006
- Almost full portfolio occupancy achieved not at the expense of rental to-date **>>**





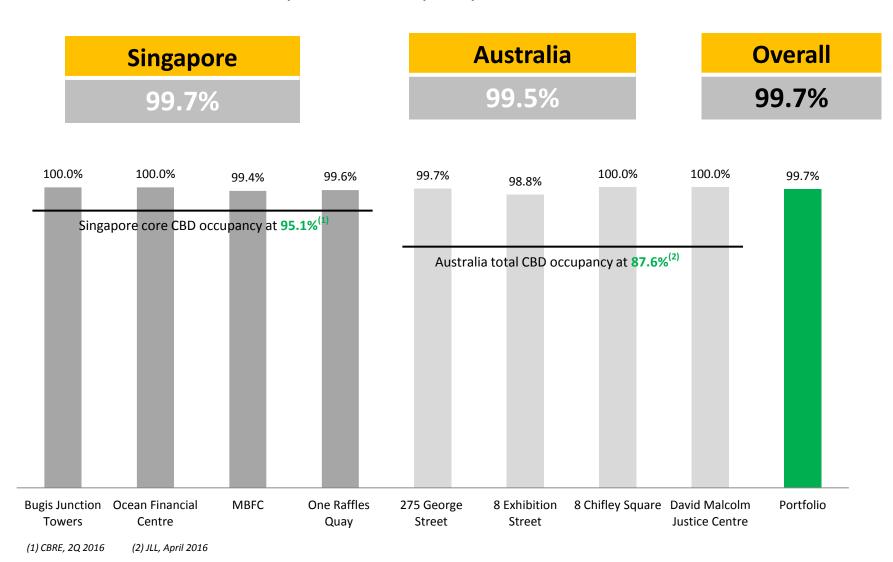
(1) CBRE, 2Q 2016



## **High Committed Occupancy Levels**



» Maintained almost full portfolio occupancy of 99.7%



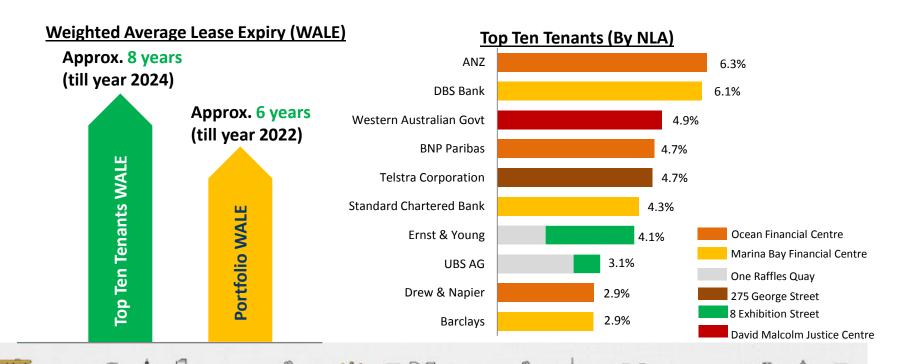




#### **Long Weighted Average Lease Expiry**



- » Maintained a long WALE of approximately 8 years for top 10 tenants and 6 years for the overall portfolio
  - Long leases in Singapore are embedded with mark-to-market rent mechanisms at pre-determined anniversaries, throughout the long lease terms
  - Leases in Australia are on triple-net basis, with tenants covering all outgoings and also with fixed annual rental escalations embedded throughout the respective leases
  - Provides income stability for Unitholders amidst economic and market headwinds
- » Top 10 tenants accounted for approximately 45% of portfolio NLA

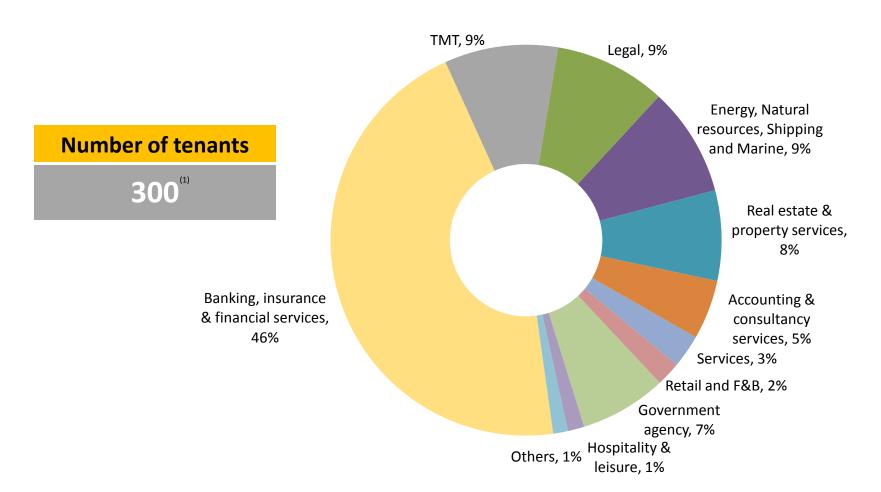




#### **Well-Diversified Tenant Base**



» Continue to maintain well-diversified tenant base from various business sectors



(1) Tenants with multiple leases were accounted as one tenant



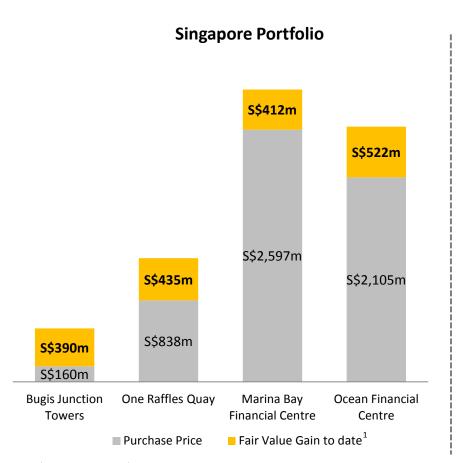


## **Steady Appreciation of Current Portfolio**





- Average fair value gain of approximately 30% for current portfolio, or an approximate
   6.5% appreciation per annum to-date
- » Approximate 4.5 years portfolio holding period to-date





- Based on 30 June 2016 valuation
- 2) Based on 31 December 2015 valuation



## 4. Capital Management

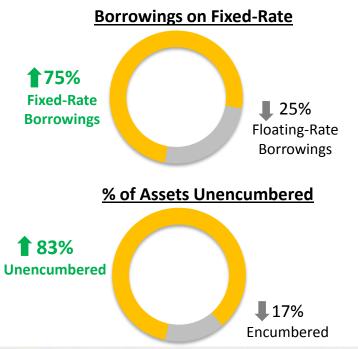




#### **Prudent Capital Management**



- » Disciplined and prudent approach towards capital management saw aggregate leverage maintained at 39% as at 2Q 2016
- » Significantly improved the percentage of unencumbered assets from 72% to 83% following the recent refinancing of \$505 million secured loan facilities with unsecured borrowings
  - Released the encumbrance on OFC and at better pricing
- » Increased the proportion of fixed-rate loans to 75% as at 2Q 2016, up from 70% as at end-2015
  - Mitigates interest rate risk and provides certainty of interest expenses
- » Average cost of debt remained stable at all-in rate of 2.55%, with interest coverage ratio at a healthy 4.6 times
- » Hedged almost all of its forecasted distribution payout from Australia in 2016



	As at 30 Jun 2016
Gross Borrowings	\$3,320 mil
Interest Coverage Ratio	4.6 times
All-in Interest Rate	2.55%
Weighted Average Term to Expiry	3.9 years
Aggregate Leverage	39.0%

	DPU Change	
Every 100 bps In SOR	~0.13cents 🚹 in DPU	

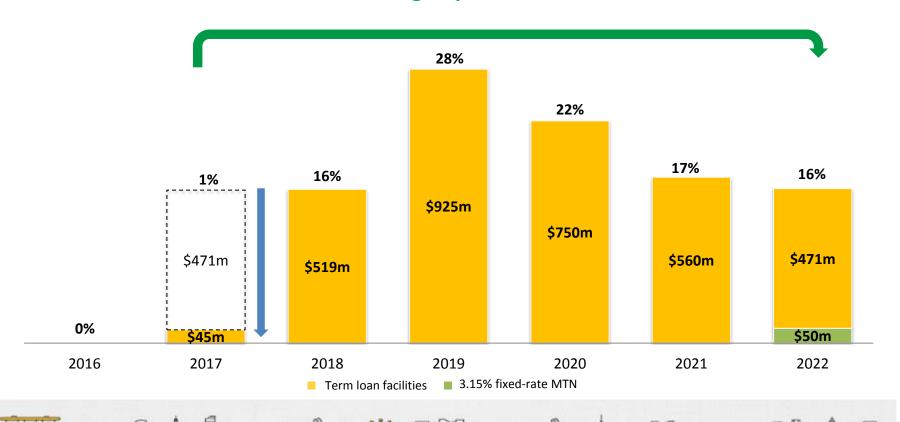


## **Well-staggered Debt Maturity Profile**



- » Completed all refinancing requirements in 2016 and almost all refinancing requirements in 2017
- » Maintained well-staggered debt maturity profile and extended the weighted average term to maturity to a healthy 3.9 years

#### Minimal refinancing requirements until 2H 2018







#### **Market Outlook – Singapore**



#### Singapore

- » Advance estimates indicate that the economy grew 2.2% y-o-y in 2Q 2016, marginally higher than the 2.1% growth in 1Q 2016. Growth in the quarter was led by the construction and services sectors and expansion in the manufacturing sector
- » The Ministry of Trade and Industry maintained its 2016 growth forecast at between 1% and 3%
- » According to CBRE, an increase in office leasing activities was observed in 2Q 2016, supported by flight-to-quality move by companies taking advantage of the more favourable lease terms
- » Sectors that contributed to leasing demand included financial and professional services as well as TMT
- » Singapore is fast emerging as Asia's hub for financial technology (fintech) and the country's first-mover advantage in the development of fintech will reinforce its status as a regional financial hub



Sources: Ministry of Trade and Industry (MTI), CBRE and The Straits Times



#### Market Outlook – Australia



#### Australia

- Economy grew 3.1% y-o-y in 1Q 2016, supported by growth in the tourism, healthcare and education sectors as well as higher mining and resource-related exports
- » In a preemptive move to stave off deflation and spur inflation to its target range of 2-3%, RBA cut its official cash rate by 25 basis points to 1.75% in May 2016
- » RBA expects full-year GDP growth to be stable at between 2.5% and 3.5% for 2016
- » According to JLL, occupancy in Australia's national CBD office market remained stable at 87.6% in 1Q2016
- » Improved business sentiments prompted companies to look beyond the short-term financial market volatility and making long-term strategic real estate decisions









Sources: Australian Bureau of Statistics, Reserve Bank of Australia and Jones Lang LaSalle

# 6. Community Engagement

# **ENLIGHTENING COMMUNITIES**

We believe in doing well and doing good. We seek to enrich the lives of the people in the communities where we operate.

Marina Bay Financial Centre, Singapore



#### **Community Engagement Efforts**



#### 4 June 2016 **REITs Symposium**

- >> 22 REITs and approximately 1,200 investors participated in the event, jointly organised by REITAS and Share Investor
- » Existing and potential unitholders were given the opportunity to learn more about Keppel REIT's business operations through an introductory presentation and a dedicated booth at the event



#### 23 June 2016 **CSR Outreach with MDAS**

» Keppel REIT reached out to the youths from the Muscular Dystrophy Association Singapore (MDAS) for the 2<sup>nd</sup> consecutive year. The youths, together with Keppel REIT's employees, caregivers and staff of MDAS, visited Lee Kong Chian Natural History Museum where they immersed in the history and diversity of life on Earth





























#### **Harnessing Strengths**



- In July 2016, Keppel Corporation completed the consolidation of its interests in all four of its subsidiaries in business trust management, REIT management and fund management under Keppel Capital
- » This includes 100% interest in Keppel REIT Management Limited, the Manager of Keppel REIT
- » Following the consolidation, the Manager will benefit from being part of a larger asset management platform







Keppel Infrastructure Trust Management Pte Ltd









**Additional Information** 

#### **EXTENSIVE EXPERIENCE**

We leverage our Board of Directors' depth of experience and wealth of expertise to shape Keppel REIT's growth into the future.

8 Chifley Square, Sydney



## **Capturing Value. Sustaining Returns**







#### Vision

To be a successful commercial real estate investment trust with a sterling portfolio of assets pan-Asia.

Guided by our operating principles and core values, we will deliver stable and sustainable returns to Unitholders by continually enhancing our assets and expanding our portfolio.

#### **Operating Principles**

- Best value propositions to customers.
- Tapping and developing best talents from our global workforce.
- 3 Cultivating a spirit of innovation and enterprise.
- 4 Executing our projects well.
- 5 Being financially disciplined to earn best risk-adjusted returns.
- 6 Clarity of focus and operating within our core competence.
- 7 Being prepared for the future.

#### The Manager will continue to capture value and sustain returns through:

#### Maximising Performance

- Maximising asset performances and managing costs to achieve operational efficiency
- Executing proactive marketing and leasing strategies to attract and retain a welldiversified tenant base from various business sectors
- Maintaining a well-staggered lease expiry profile
- · Delivering quality property and customer services to tenants
- Seeking additional income opportunities

#### **Enhancing** Assets

- · Undertaking asset enhancement initiatives to maintain a portfolio of premium Grade A offices that meets changing business needs
- Leveraging technology to enhance operations
- Ensuring the safety and security of all building occupants
- Implementing environmentally sustainable features and initiatives where feasible
- Strengthening asset management expertise and capabilities

#### Achieving Capital Efficiency

- Maintaining a disciplined capital management approach
- Extending the debt maturity profile to mitigate refinancing risks
- · Limiting exposure to fluctuations in interest and foreign exchange rates
- Optimising capital structure
- Negotiating favourable credit facilities to fund business operations

#### **Acquiring Quality** Assets

- Identifying quality assets that are aligned with Keppel REIT's investment mandate
- Conducting thorough feasibility studies and comprehensive due diligence on potential acquisitions
- Structuring investments to optimise tax efficiency and allow for repatriation of income from foreign assets
- Evaluating performance of the properties and recycling of capital, where appropriate, to optimise portfolio

#### Developing Talent

- Nurturing a motivated and competent team to drive further growth
- Investing in training and development to raise the competency level of its employees
- Promoting workplace wellness
- Adopting best-inclass management practices
- Leveraging technology to raise productivity and enhance workflow efficiencies





























## **Best-In-Class Assets in Strategic Locations**











#### Offices

- A. Ocean Financial Centre
- One Raffles Quay
- Marina Bay Financial Centre
- **Bugis Junction Towers**

Location of Singapore Properties



#### **MRT Stations**

- Raffles Place
- Telok Ayer
- Downtown
- Bayfront
- Chinatown
- Promenade
- Esplanade
- Bras Basah
- East West Line
- North South Line
- Downtown Line
- Circle Line
- North East Line

- 9. City Hall
- 10. Dhoby Ghaut
- 11. Somerset
- 12. Bugis
- 13. Outram Park
- 14. Clarke Quay
- 15. Nicoll Highway
- 16. Marina Bay

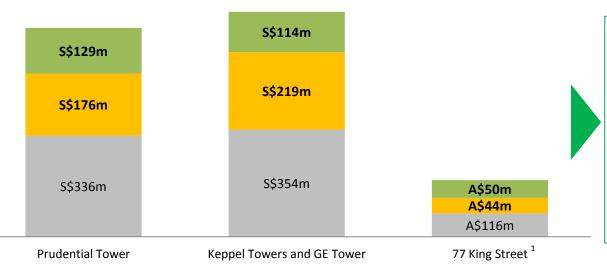


#### **Capturing Value for Unitholders**



- As part of portfolio transformation, assets were divested at an average of approximately 50% above original purchase prices, and an approximate 13% premium to last appraised values, excluding income earned from these assets throughout holding period
- » Average holding period of approximately 6 years





- Original Purchase Price:Approx. \$\$840m
- Total Divested Value: Approx. \$\$1.25b
- Total Divestment Gain & Income Earned: Approx. \$\$710m

■ Original Purchase Price ■ Divestment Gain <sup>2</sup> ■ Property Income









- 1) Based on the exchange rates at the respective dates of transactions
- 2) Sale price over original purchase price



## **Portfolio Information: Singapore**



- Keppel REIT's AUM is approximately \$8.3 billion as at 30 June 2016
- 90% of portfolio in Singapore and 10% in Australia

	Ocean Financial Centre <sup>(2)</sup>	Marina Bay Financial Centre (2) (4)	One Raffles Quay <sup>(2)</sup>	Bugis Junction Towers
Description	43-storey premium Grade A office tower	Comprises three premium Grade A office towers and a subterranean mall	A pair of 50 and 29 storey premium Grade A office towers	15-storey Grade A office tower
Attributable NLA (sf)	882,246	1,027,148	443,760	244,989
Ownership	99.9%	33.33%	33.33%	100.0%
Number of tenants	57	162	46	15
Principal tenants	ANZ, BNP Paribas, Drew & Napier	DBS Bank, Standard Chartered Bank, BHP Billiton	Deutsche Bank, Ernst & Young, UBS	IE Singapore, InterContinental Hotels Group, Keppel Land
Tenure	99 years expiring 13 Dec 2110	99 years expiring 10 Oct 2104 <sup>(5)</sup> and 7 Mar 2106 <sup>(6)</sup>	99 years expiring 12 Jun 2100	99 years expiring 9 Sep 2089
Purchase Price (on acquisition)	S\$2,298.8m <sup>(3)</sup>	\$\$1,426.8m <sup>(5)</sup> \$\$1,248m <sup>(6)</sup>	S\$941.5m	S\$159.5m
Valuation <sup>(1)</sup>	S\$2,627m	S\$1,693m <sup>(5)</sup> S\$1,316m <sup>(6)</sup>	S\$1,273m	S\$550m
Valuer	Savills	Savills	Savills	Savills
Capitalisation rates	3.75%	3.75%	3.75%	3.75%
Committed occupancy (As at 30 Jun 2016)	100.0%	99.4%	99.6%	100.0%

- Valuation as at 30 June 2016 based on Keppel REIT's interest in the respective properties.
- Refers to Keppel REIT's respective interest in the development and not as a whole unless otherwise stated.
- 87.5% interest of the building was acquired on 14 December 2011 and 12.4% interest of the building was acquired on 25 June 2012.
- Comprises Marina Bay Financial Centre (MBFC) office Towers 1, 2 and 3 and Marina Bay Link Mall (MBLM).
- Refers to MBFC Towers 1 and 2 and MBLM.

Refers to MBFC Tower 3.



## **Portfolio Information: Australia**



	8 Chifley Square, Sydney <sup>(3)</sup>	8 Exhibition Street, Melbourne <sup>(4)</sup>	275 George Street, Brisbane <sup>(3)</sup>	David Malcolm Justice Centre, Perth <sup>(3)</sup>
Description	34-storey Grade A office tower	35-storey Grade A office tower and 5 retail units	30-storey Grade A office tower	33-storey Grade A office tower and its annexe
Attributable NLA (sf)	104,138	247,033	224,688	167,784
Ownership	50.0%	50.0% <sup>(4)</sup>	50.0%	50.0%
Number of tenants	8	21	7	2
Principal tenants	Corrs Chambers Westgarth, QBE Insurance Group, Quantium Group	Ernst & Young, UBS, CBRE	Queensland Gas Company, Telstra Corporation	Government of Western Australia
Tenure	99 years expiring 5 Apr 2105	Freehold	Freehold	99 years expiring 30 Aug 2114
Purchase Price (on acquisition)	A\$167m	A\$169m	A\$166m	A\$165m
Valuation <sup>(1) (2)</sup>	A\$200m S\$206.6m	A\$212m S\$215.5m <sup>(4)</sup>	A\$200 S\$204m	A\$197.5m S\$S\$201.5m
Valuer	Colliers	Colliers	m3Property	Savills
Capitalisation rates	5.40%	5.75% <sup>(4)</sup>	6.75%	6.00%
Committed occupancy (As at 30 Jun 2016)	100.0%	98.8%	99.7%	100.0%

<sup>1)</sup> Valuation as at 31 December 2015 based on Keppel REIT's interest in the respective properties unless otherwise stated.

<sup>2)</sup> Based on the exchange rate of A\$1 = S\$1.02.

<sup>3)</sup> Refers to Keppel REIT's respective interest in the development and not as a whole unless otherwise stated.

<sup>4)</sup> Keppel REIT owns a 50% interest in the 8 Exhibition Street office building and two retail units, as well as a 100% interest in the adjoining three retail units.